

Reaching Impact, Saturation and Epidemic Control (RISE)

Questionnaire PARTICIPANT HANDOUT- 6.1.2

Equipment manufacturer template: Screening metrics

1. What is your company name?
2. Please provide the contact for your company.
3. What type(s) of respiratory care equipment in the following list does your company manufacture? (List is in the appendix)
4. For each type of equipment, which qualification does it have (CE/EUA/FDA/ISO)?
5. For each type of equipment, what is your current production capacity?
6. Do you currently export this equipment? If yes, please list your key international market(s)?

Equipment manufacturer template: Detailed metrics

1. What is your company name?
2. Please provide the contact for your company.
3. What is the type of the equipment?
4. How many models do you manufacture?
5. Please look at the following specifications for the equipment below. How many of your company's model(s) have matching specifications?
 - Example of specifications for Nasal oxygen cannula, with prongs, adult
 - Outer diameter of the prong: 4 mm.
 - Septum width: 10 mm or adjustable.
 - Maximum flow: 6 to 8 L/min.
 - Tube length: 1.6 to 2 m.
 - An oxygen flow rate of 2 to 4 L/min delivers a FiO₂ of 0.28 to 0.36
 - Material: Rubber or soft plastic tubing and prongs, PVC or other material, and certified for medical use.



Detailed questions for each model

1. What is the model name?
2. Which qualification does it have CE/EUA/FDA/ISO)?
3. What is the existing inventory?
4. What is the production capacity?
5. What is the typical lead time (days) if order?
6. What is the preferred volume to increase priority of order fulfillment?
7. What is the price/unit?
8. What is the typical payment term?
9. Do you currently export this product? If yes, please list your key international market(s)?
10. Does your company provide maintenance services for this device (if applicable)?
11. Does your company sell device-related accessories (if applicable)?
12. Please identify some major bottleneck in production of this equipment.
13. Is there something else we should know?

Potential in-depth questions for equipment manufacturer template

1. Can additional production shift be added to scale capacity?
2. What would be lead time to add additional manufacturing capacity?
3. What is the maximum increase in demand that your organization would still be able to supply this product?
4. What would be the cost to add additional capacity? Please specify the factors included in cost estimates.
5. What are the core device components of this product?
6. Do you have concerns about sourcing core components for this product? If yes, please explain.
7. Does your company have shipping capacity concerns for specific products? If yes, please explain.

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